

2026 Medicare Advantage Certification Product Training

Product information, including cost sharing, is pending final CMS approval.

This training is specific to Imperial's 2026 Products in California.

Separately, by passing the 2026 AHIP or NABIP course, you fulfill all of the other CMS required agent annual training on Medicare Part C, Part D, Fraud, Waste & Abuse & Compliance.



Enrollment Materials

English

Spanish

Korean

Chinese

Vietnamese



Online Enrollment



Products

- MAPD, C-SNP, MA-only
- Same copays statewide
- All Commissionable



Serving 50 Counties













Dynamic Plan & Senior Value C-SNP

Part D Deductible





Monthly Premium





Part B Premium Reduction Each Month

\$35 Dynamic \$25 C-SNP



MOOP

\$296



Inpatient Hospital & Inpatient Psych

MRI, CT-Scan Lab & X-Ray 50

Home Health





Urgent Care



PCP & Specialist





Routine Podiatry 6 Visits



Physical Therapy Unlimited



Mental Health Doctor Visit



Emergency Room **\$0 - \$125**

Waived if admitted to hospital in 48 hrs



Ambulance

\$0 - \$150

Waived if admitted to hospital in 48 hrs



Durable Medical Equip & Part B Drugs

20%



Outpatient Hospital & Surgery Center \$100



Transportation 100 One-Way Trips



In-Home Support 60 Hours



Home Delivered Meals Up to 7 50



Diabetic Supplies & Insulin Pump



Formulary Insulins





\$0 Insulins

Tresiba Toujeo Lantus Soliqua Fiasp Semglee Xultophy Humulin Novolin



Continuous Glucose Monitor Pick up at Pharmacy

\$0



Tier 3 Antidiabetics

Ozempic

Januvia

Trulicity

Glyxambi

Trijardy

Mounjaro

Synjardy

Tradjento

Janumet

Farxiga

Jardiance

Xigduo

Rybelsus

Jentadueto



Part D Drugs 30-Day

Part D Initial Coverage	Dynamic	C-SNP
Tier 1 Preferred Generic	\$0	\$0
Tier 2 Generic	\$6	\$6
Tier 3 Preferred Brand	\$45	\$45
Tier 4 Non-Preferred Brand	\$90	\$90
Tier 5 Specialty	33%	33%
Tier 6 Select Care for C-SNP Only	N/A	\$3



Part D Drugs 100-Day Mail

Part D Initial Coverage	Dynamic	C-SNP
Tier 1 Preferred Generic	\$0	\$0
Tier 2 Generic	\$5	\$5
Tier 3 Preferred Brand	\$90	\$90
Tier 4 Non-Preferred Brand	\$180	\$180
Tier 5 Specialty	N/A	N/A
Tier 6 Select Care for C-SNP Only	N/A	\$0



Monthly Avg on Mail Order

Part D Initial Coverage	Dynamic	C-SNP
Tier 1 Preferred Generic	\$0	\$0
Tier 2 Generic	\$1.66	\$1.66
Tier 3 Preferred Brand	\$30	\$30
Tier 4 Non-Preferred Brand	\$60	\$60
Tier 5 Specialty	N/A	N/A
Tier 6 Select Care for C-SNP Only	N/A	\$0



Generic Viagra (sildenafil) 30-Day Supply

Tier 1 - \$0
6 Pills



After reaching \$2,100 Catastrophic Stage

Part D Drugs - \$0



Acupuncture & Chiro

35 Visits Combined





Food / Grocery

Dynamic \$45/Qtr C-SNP \$20/Qtr

Must Qualify with a Chronic condition





OTC \$140 QTR \$130 QTR

Dynamic C-SNP



Herbal Supplements

New to OTC







New OTC Locations

Costco

Walmart

Walgreens

Vallarta

Pavilions

Northgate

Dollar General Ralphs

Andronico's

Food 4 Less

Albertsons

CVS

Vons

Pak N Save



Comprehensive Dental \$4,000 max Dynamic \$3,000 max C-SNP



Preventive Dental \$500 max Dynamic \$500 max C-SNP



Not Covered

- Dental Implants
- Orthodontics
- Teeth Whitener



Eye Network











Eyewear Lens

Free



Eyewear Frames Allowance

\$500



Hearing Aids

\$500



Worldwide Emergency \$100,000





Fitness





Telehealth









Senior Value C-SNP Qualifier

- Diabetes, or
- Chronic Heart Failure, or
- Cardiovascular Disorder



C-SNP High Cholesterol Qualifier

Hyperlipidemia:

LDL > 100, or

Total Cholesterol > 200

Regal Medical Group – Los Angeles County Lakeside Medical Group – Glendale / San Fernando Valley Desert Oasis Healthcare – Palm Springs / Joshua Tree **Affiliated Doctors of Orange County** Bakersfield Family Medical Center – Kern County High Desert Medical Group – Antelope Valley Heritage Sierra Medical Group – Antelope Valley Heritage Victor Valley Medical Group - Victorville Coastal Communities Physician Network – San Luis Obispo



Primary Care Associates – LA/OC/RIV/SB/SD/VENT Center IPA – LA/Orange/Santa Clara KOVA - Fresno/Tulare/Kings/Madera/Kern Angeles IPA – Los Angeles Blue Zones Health – LA/RIV/SB/SD/OC Korean American Medical Group - LA/Orange Access Medical – LA County



Santa Clara County IPA – Santa Clara County Providence Medical Group - Napa County Tahoe Forest Health – Nevada County Live Well IPA - San Bernardino & Riverside Advent Health - Riverside County Horizon Valley Med Group - San Diego County



Choice Medical Group – San Bernardino County
Amada Health – Fresno/Madera/Tulare/Kings
All United – San Bernardino & Riverside
First Valley Med Group – LA & Kern County
Coachella Med – Riverside County
MD Senior Care Med Group – San Bernardino



Premier Health – Orange and LA County
Imperial County Physicians Med Group - Imperial
Primary Health Care Medical Group – Imperial
Ideal IPA – San Diego
Innova – Orange and Riverside County





Courage Plan MA-Only

Part D Drugs Not Covered

Monthly Premium





Part B Premium Reduction Each Month

\$75 Courage Plan



MOOP \$2,999



PCP Visit - \$0 Specialist Visit - \$5

Inpatient Hospital & Inpatient Psych

\$150 for Days 1 – 5 \$0 for Days 6 – 90 \$0 for Lifetime Reserve Days



Fitness





Worldwide Emergency \$50,000





OTC \$75 QTR Courage



Eyewear Frames Allowance

\$250



Hearing Aids

\$500



Comprehensive Dental \$1,500 Courage Plan





Preventive Dental \$500 Courage Plan





Acupuncture

20 Visits Annually



Transportation 100 One-Way Trips



Emergency Room

\$125

Waived if admitted to hospital in 48 hrs



Ambulance

\$150





Continue to Certification Exam now.

Must score 85% or higher to pass.